## Quality management of fresh produce from the highlands of Papua New Guinea: a postharvest manual

By Vincent Haguluha and Ernest Natera Edited by John Spriggs The Australian Centre for International Agricultural Research (ACIAR) was established in June 1982 by an Act of the Australian Parliament. Its primary mandate is to help identify agricultural problems in developing countries and to commission collaborative research between Australian and developing-country researchers in fields where Australia has special competence.

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#### FOREWORD

The Papua New Guinea (PNG) highlands represent a unique environment in which high-quality temperate zone fresh produce is grown organically year-round. This region provides not only for subsistence needs, but also is increasingly important as a source of marketed fresh produce for consumers in both the highlands and the populous coastal regions of PNG. Fresh produce grown in the highlands of PNG represents one of the few sources of cash income for poor rural households in that region.

According to many highland farmers, the biggest constraint to developing their fresh produce industry is the marketing system. A common refrain is: 'we know how to grow it but we don't have the market'. Based on these concerns, the Australian Centre for International Agricultural Research (ACIAR) commissioned a research project in collaboration with the Fresh Produce Development Agency (FPDA). The FPDA, based in Goroka, is a key player in the promotion and development of fresh produce in PNG, working to alleviate the various constraints on the industry. That project, entitled 'Improving the marketing system for fresh produce from the highlands of Papua New Guinea', identified a number of issues with the marketing system for highland fresh produce, and developed a number of strategies for dealing with them.

One of the issues identified was a perceived lack of skills in postharvest management and marketing of fresh produce. The production of this manual brings together basic information on these issues in the Papua New Guinea context. It is authored by two of FPDA's professional staff under the editorial guidance of Professor John Spriggs of the University of Canberra. The authors, Vincent Haguluha and Ernest Natera, are postharvest specialists who have extensive knowledge of postharvest technology relevant to the fresh produce industry in PNG and are well placed to author such a publication.

It is hoped that this manual will prove to be a valuable reference for farmers, marketers and extension personnel as they seek to improve the management and marketing of highlands-based fresh produce.

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Peter Core Chief Executive Officer Australian Centre for International Agricultural Research

## CONTENTS

FOREWORD	3
ACKNOWLEDGMENTS	7
1 INTRODUCTION	9
2 QUALITY IN FRESH PRODUCE	15
2.1 What is meant by 'quality'?	16
2.2 Quality criteria	16
2.2.1 External factors	18
2.2.2 Internal factors	18
2.3 Why does produce deteriorate in quality?	19
2.3.1 Respiration	19
2.3.2 Transpiration (water loss)	23
2.3.3 Disease infection	24
2.3.4 Growth and development	25
2.3.5 Handling damage	25
3 BASICS OF QUALITY MANAGEMENT	27
3.1 Harvest management practices	28
3.1.1 Indicators of maturity	28
3.1.2 Harvesting techniques	29
3.2 Postharvest management practices (handling)	33
3.2.1 Trimming and washing	33
3.2.2 Sorting	34
3.2.3 Grading	35
3.2.4 Packing	37
3.2.5 Weighing	38
3.2.6 Precooling	38
3.2.7 Curing	43
3.3 Storage	44
3.3.1 Temperature	45
3.3.2 Relative humidity	47

3.3.3	Optimum storage temperature and relative humidity	47
3.4 Transpo	ortation	48
3.4.1	Road transport	48
3.4.2	Sea transport	51
3.4.3	Air transport	52
3.5 Marketi	ing and postharvest losses	52
3.6 Summa	ary	54
4 QUALITY	( MANAGEMENT OF INDIVIDUAL PRODUCE	57
4.1 Aspara	gus	58
4.1.1	Maturity and harvesting	58
4.1.2	Postharvest handling	59
4.1.3	Storage	59
4.1.4	Transportation	59
4.2 Brocco	li	60
4.2.1	Maturity and harvesting	60
4.2.2	Postharvest handling	61
4.2.3	Storage	62
4.2.4	Transportation	62
4.3 Cabba	ge, English	62
4.3.1	Maturity and harvesting	62
4.3.2	Postharvest handling	64
4.3.3	Storage	64
4.3.4	Transportation	65
4.4 Capsic	um	65
4.4.1	Maturity and harvesting	65
4.4.2	Postharvest handling	65
4.4.3	Storage	66
4.4.4	Transportation	66
4.5 Carrots	3	67
4.5.1	Maturity and harvesting	67
4.5.2	Postharvest handling	68

4.5.3 Storage	69
4.5.4 Transportation	69
4.6 Cauliflower	69
4.6.1 Maturity and harvesting	69
4.6.2 Postharvest handling	70
4.6.3 Storage	70
4.6.4 Transportation	71
4.7 Cucumber	71
4.7.1 Maturity and harvesting	71
4.7.2 Postharvest handling	71
4.7.3 Storage	72
4.7.4 Transportation	73
4.8 Lettuce	73
4.8.1 Maturity and harvesting	73
4.8.2 Postharvest handling	74
4.8.3 Storage	74
4.8.4 Transportation	74
4.9 Onion, bulb	76
4.9.1 Maturity and harvesting	76
4.9.2 Postharvest handling	77
4.9.3 Storage	78
4.9.4 Transportation	79
4.10 Potato	79
4.10.1 Maturity and harvesting	79
4.10.2 Postharvest handling	80
4.10.3 Storage	82
4.10.4 Transportation	83
4.11 Sweet potato (kaukau)	83
4.11.1 Maturity and harvesting	83
4.11.2 Postharvest handling	84
4.11.3 Storage	86
4.11.4 Transportation	86

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# 1. Introduction



## **1. INTRODUCTION**

This manual provides guidelines for improving the management of fresh produce to help maintain its quality through the supply chain from the farmer to the consumer. It is intended primarily as a resource manual for extension agents and commercial farmers.

The most important aim of quality management of fresh produce is to extend its storage life. This can be achieved by reducing the rate of respiration (i.e. the rate at which the food made by the plant is burned to produce energy), reducing the rate of transpiration (i.e. the rate at which the plant loses water), and reducing the rate of disease infection. At the same time, storage life can be improved by moving produce quickly from the farm to consumers once it reaches maturity. Consumers prefer and are willing to pay more for good-quality fresh produce that has a good appearance, taste, flavour and texture, and high nutritive value.

Worldwide, commercial sales of fresh produce are in the billions of dollars. Consequently, huge sums are invested in transportation, packaging, storage and marketing facilities to prolong the storage life of produce, as well as in technologies to maintain a continuous supply of fruits and vegetables within and across international boundaries. Although there are no official figures on postharvest losses, technologists agree that in developed countries up to 25% of produce is lost each year before it reaches the consumer. In developing countries such as Papua New Guinea (PNG), this figure could be as much as 50%. There is therefore an urgent need for improved postharvest management of, and technology for, fresh produce, particularly in developing nations.

The idea of improving quality management and technologies for fresh produce in PNG is still a relatively new concept. There is a general lack of appreciation that specific management procedures are required to maintain the quantity, quality, safety, nutrition and value of fresh produce after harvest, especially if it is intended for long-term storage and/or distant markets. The purpose of this manual is to fill this knowledge gap.

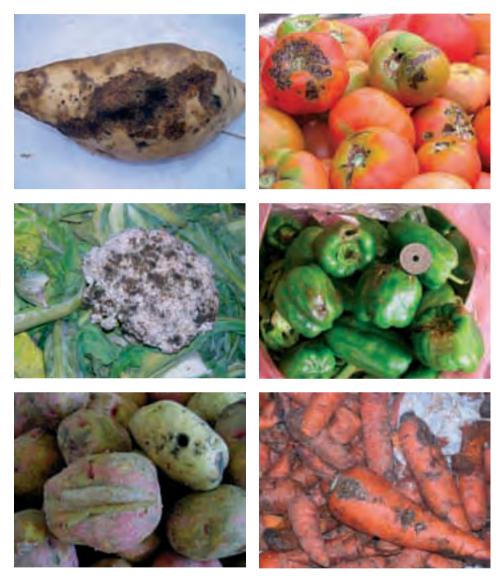


Figure 1.1: Some examples of poor postharvest management of fresh produce. Clockwise from top left— kaukau (sweet potato), tomatoes, capsicums, carrots, English potatoes, and cauliflower.

It is hoped that this manual will help extension agents and commercial growers to:

- better understand the biological and environmental factors involved in deterioration
- use quality management techniques that delay senescence (old age—the final stage of development of the plant organ leading to the breakdown and death of plant cells) and maintain the best possible quality.

It aims to do this by providing management guidelines on how to maintain the quality of produce from harvest through to the final consumer, and thereby generate higher returns for farmers and other participants in the supply chain.

Although the manual concerns activities at harvest and during post-harvest, it should be noted that preharvest cultural practices may also contribute significantly to product quality in the marketplace. Such practices include the choice of inputs such as seed varieties, fertilisers and agricultural chemicals, as well as farm management techniques.

Figure 1.1 shows some examples of poor postharvest management of fresh produce. When produce is in such condition it cannot be sold or must be sold at a much lower price.

Section 2 is concerned with quality in fresh produce, and includes discussion of:

- what is meant by quality
- what criteria are used to judge quality
- why produce deteriorates in quality.

In Section 3 the basics of quality management are discussed, including basic practices that all commercial farmers and marketers of fresh produce should be able to follow. These practices are discussed under the headings:

- harvest management practices
- postharvest management practices (handling)
- storage
- transportation
- marketing and postharvest losses.

In Section 4 a guide to basic quality management of individual produce types that are important in the highlands of PNG is provided. They include: asparagus, broccoli, English cabbage, capsicum, carrots, cauliflower, cucumber, lettuce, bulb onions, potato and kaukau (sweet potato).

Further information on the quality management of these and other types of fresh produce may be obtained from:

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